

Delticom AG: 9-Month Report 2007

- **Revenues up 34 % in the reporting period to € 146.0 million**
- **EBIT improved to € 6.9 million (previous year: € 4.1 million)**
- **EBIT margin increased to 4.7 % (previous year: 3.7 %)**
- **Over 438,000 new eCommerce customers; more than 126,000 repeat customers**

Hanover, 20 November 2007 – Delticom AG (WKN (German Securities Code Number) 514680, ISIN DE0005146807, exchange symbol: DEX), Europe’s leading Internet tyre retailer, will publish its interim report on the first nine months of financial year 2007 on 21 November 2007. According to the report, the company increased its revenues by approximately 34 % year-on-year in the period under review to € 146.0 million (previous year: € 108.9 million). Earnings before interest and taxes (EBIT) rose by 69 % to € 6.9 million (previous year: € 4.1 million). At the same time, net income for the period was up by 92 % to € 4.8 million (previous year: € 2.5 million).

In the key eCommerce segment, revenues increased by 39 % year-on-year from € 95.3 million to € 132.2 million in the period under review. The number of registered eCommerce customers, i.e. customers who have made at least one purchase from Delticom in the past (including the current financial year), rose from approximately 1.07 million at the end of Q3 2006 to 1.7 million as at 30 September 2007. Delticom gained around 438,000 new eCommerce customers in the current financial year. A total of 126,000 customers made repeat tyre purchases from Delticom in the reporting period.

In addition to the company’s continued strong growth in Germany, foreign business is increasingly driving Delticom’s positive business development. The Group has recorded rising sales figures at its total of 81 online shops throughout the 30 countries in which Delticom is represented. Revenues totalled € 56.3 million in Germany (+18.1 % compared to the same period in the previous year), € 71.7 million in the rest of the European Union (+52.1 %) and € 18.0 million in other countries (+28.0 %).

“We are very satisfied with the group’s performance in the first nine months of the current financial year,” said Andreas Prüfer, Co-CEO of Delticom AG. “Our winter tyre business is

also gaining momentum with the first snow of the season: Safety-conscious drivers are switching to winter tyres. We make it is easy to purchase high-quality tyres at low prices online," he added.

The complete report on the first nine months will be available to download under "Investor Relations" at www.delti.com from 21 November 2007.

Company profile:

Delticom was formed in Hanover in 1999 and has grown to become one of Europe's leading Internet tyre retailers. The company offers its private and business customers a wide range of products in its 81 online shops in 30 countries, including car tyres, motorcycle tyres, truck tyres, bus tyres, the respective rims, complete wheels (pre-mounted tyres on rims), select replacement car parts and accessories, engine oils and batteries. Delticom's customers receive information on product characteristics and alternatives; they benefit from a comprehensive range of goods with more than 100 tyre brands and more than 25,000 tyre types. The products are supplied, depending on the customer's instructions, either directly to the customer, to a service partner, i.e., a workshop with which the Delticom group cooperates and which allow tyres to be delivered directly to their address to be mounted on the customer's vehicle, or to a different delivery address. In addition, the Delticom group's Wholesale division also sells tyres to wholesalers in Germany and abroad.

On the Internet at: www.delti.com
UK Online tyre store: www.mytyres.co.uk

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